

Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

2010

Open to Public Inspection

A For the **2010** calendar year, or tax year beginning **OCT 1, 2010** and ending **SEP 30, 2011**

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization <div style="border: 1px solid black; padding: 2px;">THE MOUNTAIN INSTITUTE, INC.</div> <div style="border: 1px solid black; padding: 2px;">Doing Business As</div> <div style="border: 1px solid black; padding: 2px;"> Number and street (or P.O. box if mail is not delivered to street address) Room/suite 3000 CONNECTICUT AVENUE, NW 101 </div> <div style="border: 1px solid black; padding: 2px;"> City or town, state or country, and ZIP + 4 WASHINGTON, DC 20008 </div> F Name and address of principal officer: C. WILLIAM CARMEAN SAME AS C ABOVE	D Employer identification number <div style="border: 1px solid black; padding: 2px;">55-0541323</div> E Telephone number <div style="border: 1px solid black; padding: 2px;">202-452-1636</div> G Gross receipts \$ 3,977,947. H(a) Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) H(c) Group exemption number ▶
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () ◀ (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: ▶ WWW.MOUNTAIN.ORG		
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		
L Year of formation: 1972 M State of legal domicile: MD		

Part I Summary			
Activities & Governance	1	Briefly describe the organization's mission or most significant activities: THE INSTITUTE IS COMMITTED TO THE WORLD'S MOUNTAINS AND MOUNTAIN PEOPLES.	
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.	
	3	Number of voting members of the governing body (Part VI, line 1a)	15
	4	Number of independent voting members of the governing body (Part VI, line 1b)	14
	5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)	46
	6	Total number of volunteers (estimate if necessary)	302
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	0.
	7b	Net unrelated business taxable income from Form 990-T, line 34	0.
Revenue	8	Contributions and grants (Part VIII, line 1h)	2,728,831.
	9	Program service revenue (Part VIII, line 2g)	363,562.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	25,224.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	4,053.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	3,121,670.
	Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)
14		Benefits paid to or for members (Part IX, column (A), line 4)	0.
15		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,469,281.
16a		Professional fundraising fees (Part IX, column (A), line 11e)	0.
		b Total fundraising expenses (Part IX, column (D), line 25) ▶ 95,784.	
17		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	1,403,420.
18		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	4,152,925.
19		Revenue less expenses. Subtract line 18 from line 12	-1,031,255.
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	3,059,078.
	21	Total liabilities (Part X, line 26)	570,246.
	22	Net assets or fund balances. Subtract line 21 from line 20	2,488,832.

Part II Signature Block					
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.					
Sign Here	▶ Signature of officer	Date			
	▶ ANDREW TABER, EXECUTIVE DIRECTOR Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	FRANK H. SMITH	<i>Frank H. Smith</i>	08/15/12		
	Firm's name ▶ RAFFA, P.C.	Firm's EIN ▶			
	Firm's address ▶ 1899 L STREET, NW, SUITE 900 WASHINGTON, DC 20036				Phone no. 202-822-5000

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response to any question in this Part III ☒ **X****1** Briefly describe the organization's mission:

THE ONLY NON-PROFIT ORGANIZATION SOLELY DEDICATED TO THE WELL BEING OF MOUNTAINS AND MOUNTAIN COMMUNITIES GLOBALLY. THE INSTITUTE RECOGNIZES THE UNIQUE PROMISE AND PROBLEMS OF THE WORLD'S MOUNTAINS AND WORKS WITH COMMUNITY PARTNERS AND GLOBAL LEADERS TO CREATE LOCALLY

2 Did the organization undertake any significant program services during the year which were not listed onthe prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.

Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 1,024,071. including grants of \$ 377,354.) (Revenue \$ 154,154.)

ASIA: THE INSTITUTE'S PROGRAMS IN ASIA (NEPAL, INDIA AND CHINA) STARTED IN THE MID-1980'S WITH THE ESTABLISHMENT OF TWO NEW MOUNTAIN PROTECTED AREAS SURROUNDING THE MT. EVEREST REGION. BOTH WERE FOUNDED ON THE PRINCIPLES OF PARTICIPATORY DESIGN, MANAGEMENT, AND COLLABORATION BETWEEN PARK MANAGERS AND LOCAL COMMUNITIES. IN 2011, THE INSTITUTE'S PROGRAMS IMPROVED LIVELIHOODS IN OVER 13,000 HOUSEHOLDS IN NEPAL THROUGH SUPPORT AND TECHNICAL ASSISTANCE FOR THE CULTIVATION OF MEDICINAL AND AROMATIC PLANTS BY MOUNTAIN FARMERS. IN 2011, PROGRAMS STARTED WORKING ON CONVERTING FARMER GROUPS INTO COOPERATIVES AND HELPED ESTABLISH SEVERAL COOPERATIVES. THE INSTITUTE ALSO PROVIDED FOOD AID TO 9,345 HOUSEHOLDS IN 1 DROUGHT STRICKEN DISTRICT OF THE MID-WEST NEPAL. THE INSTITUTE ALSO CONTINUED ITS WORK IN TWO WATERSHEDS, HELPING

4b (Code:) (Expenses \$ 863,564. including grants of \$ 5,298.) (Revenue \$ 387,449.)

NORTH AMERICA: THE INSTITUTE'S WORK IN NORTH AMERICA FOCUSES ON EDUCATIONAL PROGRAMS AND SERVICE PROJECTS FOR STUDENTS AND TEACHERS, ENERGY AND WATER PROJECTS, AND PUBLIC LANDS MANAGEMENT IN U.S. MOUNTAIN REGIONS. MUCH OF THE INSTITUTE'S NORTH AMERICAN EDUCATIONAL PROGRAMMING TAKES PLACE ON ITS 400-ACRE NATURE PRESERVE ON THE SLOPES OF SPRUCE KNOB, WEST VIRGINIA'S HIGHEST MOUNTAIN. PROGRAMMING IN THE APPALACHIA REGION HAS EXPANDED ITS FOCUS TO INCLUDE A WIDE RANGE OF CULTURAL AND ENVIRONMENTAL CONSERVATION PROGRAMS.

IN 2011, STUDENTS IN GRADES 4-12 RECEIVED EDUCATIONAL SERVICES THROUGH THE INSTITUTE'S APPALACHIA PROGRAM, COVERING NEARLY 5000 DAYS OF EDUCATIONAL SERVICES. MORE THAN HALF OF THE APPALACHIAN STUDENTS

4c (Code:) (Expenses \$ 794,735. including grants of \$ 114,393.) (Revenue \$)

SOUTH AMERICA: THE INSTITUTE'S SOUTH AMERICA PROGRAM WAS ESTABLISHED IN PERU TO ADDRESS DEGRADATION OF MOUNTAIN ECOSYSTEMS AND CONFLICTS BETWEEN LOCAL COMMUNITIES, NATIONAL PARKS, AND EXTRACTIVE INDUSTRIES. THE INSTITUTE DEVELOPED A COMPREHENSIVE COMMUNITY-BASED PROJECT IN THE HUASCARAN BIOSPHERE RESERVE TO DEMONSTRATE THE POTENTIAL TO DIVERSIFY LOCAL LIVELIHOODS THROUGH COMMUNITY-BASED TOURISM AND PROTECTION OF BIODIVERSITY HOTSPOTS. THROUGH SMALL-SCALE BIODIVERSITY CONSERVATION PROJECTS AND THE PROMOTION OF COOPERATIVE LINKS WITH HUASCARAN NATIONAL PARK, LOCAL EXTRACTIVE INDUSTRIES WERE MOTIVATED TO SUPPORT LONG-TERM CONSERVATION GOALS. IN 2010 THE INSTITUTE HELPED ESTABLISHED A COMMONWEALTH OF LOCAL GOVERNMENTS DEDICATED TO PROTECT THE WATER SOURCES OF CORDILLERA BLANCA THAT PROVIDE WATER TO 1.6 MILLION PEOPLE.

4d Other program services. (Describe in Schedule O.)

(Expenses \$ 130,934. including grants of \$) (Revenue \$)

4e Total program service expenses **2,813,304.**

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Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1 X	
2 Is the organization required to complete Schedule B, Schedule of Contributors?	2 X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4	X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8	X
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9	X
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10 X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	11a X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b	X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	11c	X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d	X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	11e	X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>	12a X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i>	12b	X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13	X
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a X	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Parts I and IV</i>	14b X	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Parts II and IV</i>	15 X	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18 X	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19	X
20a Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i>	20a	X
b If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	

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Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>		X
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)?		X
a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	X	

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Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response to any question in this Part V ☐

		Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a 39		
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b 0		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	X	
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 46		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)	2b	X	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	X	
b If "Yes," enter the name of the foreign country: CHINA, NEPAL, PERU See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X	
b If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		X
d If "Yes," indicate the number of Forms 8282 filed during the year	7d		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9 Sponsoring organizations maintaining donor advised funds.			
a Did the organization make any taxable distributions under section 4966?	9a		
b Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10 Section 501(c)(7) organizations. Enter:			
a Initiation fees and capital contributions included on Part VIII, line 12	10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b		
11 Section 501(c)(12) organizations. Enter:			
a Gross income from members or shareholders	11a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b		
c Enter the amount of reserves on hand	13c		
14a Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.Check if Schedule O contains a response to any question in this Part VI ☒**Section A. Governing Body and Management**

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	15	
b Enter the number of voting members included in line 1a, above, who are independent	14	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6 Does the organization have members or stockholders?		X
7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?		X
b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	X	
b Each committee with authority to act on behalf of the governing body?	X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Does the organization have local chapters, branches, or affiliates?		X
b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?		
11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?		X
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Does the organization have a written conflict of interest policy? If "No," go to line 13	X	
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	X	
13 Does the organization have a written whistleblower policy?	X	
14 Does the organization have a written document retention and destruction policy?	X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	X	
b Other officers or key employees of the organization	X	
If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed **MD, NY, VA, WV**

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **CAROLINE SHAY - 304-413-0114**
235 HIGH STREET, SUITE 706, MORGANTOWN, WV 26505

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response to any question in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
C. WILLIAM CARMEAN CHAIRMAN AND ED - UNTIL 09/2011	40.00	X		X				18,875.	0.	0.
DEVRY S. BOUGHNER VICE CHAIR	2.50	X		X				0.	0.	0.
RUTH GREENSPAN BELL SECRETARY	2.50	X		X				0.	0.	0.
ELIOT KALTER TREASURER	3.50	X		X				0.	0.	0.
TONY BARCLAY TRUSTEE	2.00	X						0.	0.	0.
WILLIAM BEDDOW TRUSTEE	15.00	X						0.	0.	0.
JULIUS COLES TRUSTEE	2.00	X						0.	0.	0.
JANE M. FARMER TRUSTEE	3.00	X						0.	0.	0.
DEBORAH GARRETT TRUSTEE	3.00	X						0.	0.	0.
DOUGLAS HARTWICK TRUSTEE	3.00	X						0.	0.	0.
H.E. LUIS VALDIVIESO MONTANO TRUSTEE	8.00	X						0.	0.	0.
D. JANE PRATT, PH.D. TRUSTEE	2.00	X						0.	0.	0.
LORI ROGERS, CPA TRUSTEE	2.00	X						0.	0.	0.
DAVID SLOAN TRUSTEE	3.00	X						0.	0.	0.
MICHAEL YERMAKOV TRUSTEE	2.00	X						0.	0.	0.
ROBERT M. DAVIS, JR. CHIEF OPERATING OFFICER	40.00			X				69,497.	0.	9,007.
ELSIE M. WALKER PRESIDENT	40.00			X				65,822.	0.	1,518.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
ANDREW TABER EXECUTIVE DIRECTOR	40.00			X				0.	0.	0.
1b Sub-total								154,194.	0.	10,525.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								154,194.	0.	10,525.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **0**

	Yes	No
3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. **NONE**

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **0**

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1 a Federated campaigns	1a	1,622.				
	b Membership dues	1b					
	c Fundraising events	1c	25,228.				
	d Related organizations	1d					
	e Government grants (contributions)	1e	1,011,915.				
	f All other contributions, gifts, grants, and similar amounts not included above	1f	1,445,970.				
	g Noncash contributions included in lines 1a-1f: \$						
	h Total. Add lines 1a-1f			2,484,735.			
Program Service Revenue	2 a TUITION AND FEES	Business Code	900099	387,449.	387,449.		
	b CONSULTANTS/CONTRACTS		900099	154,154.	154,154.		
	c						
	d						
	e						
	f All other program service revenue						
	g Total. Add lines 2a-2f			541,603.			
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)			13,722.			13,722.
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross Rents	(i) Real	(ii) Personal				
	b Less: rental expenses						
	c Rental income or (loss)						
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other	916,966.			
	b Less: cost or other basis and sales expenses			874,353.			
	c Gain or (loss)			42,613.			
	d Net gain or (loss)			42,613.			42,613.
	8 a Gross income from fundraising events (not including \$ 25,228. of contributions reported on line 1c). See Part IV, line 18	a		2,272.			
	b Less: direct expenses	b		6,316.			
	c Net income or (loss) from fundraising events			-4,044.			-4,044.
	9 a Gross income from gaming activities. See Part IV, line 19	a					
	b Less: direct expenses	b					
	c Net income or (loss) from gaming activities						
10 a Gross sales of inventory, less returns and allowances	a						
b Less: cost of goods sold	b						
c Net income or (loss) from sales of inventory							
Miscellaneous Revenue			Business Code				
11 a OTHER INCOME		900099	12,160.			12,160.	
b PERU TAX RECOVERED		900099	6,489.			6,489.	
c							
d All other revenue							
e Total. Add lines 11a-11d			18,649.				
12 Total revenue. See instructions.			3,097,278.	541,603.	0.	70,940.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21				
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	497,045.	497,045.		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	139,903.	4,768.	127,008.	8,127.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	981,758.	794,813.	139,934.	47,011.
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,592.	1,081.	449.	62.
9 Other employee benefits	226,056.	219,092.	3,875.	3,089.
10 Payroll taxes	74,750.	68,950.	4,801.	999.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	41,904.		41,904.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	2,542.		2,542.	
g Other	408,325.	316,781.	89,233.	2,311.
12 Advertising and promotion	6,466.	6,466.		
13 Office expenses	174,619.	157,660.	14,685.	2,274.
14 Information technology	49,388.	37,572.	10,671.	1,145.
15 Royalties				
16 Occupancy	78,150.	61,468.	16,682.	
17 Travel	314,832.	203,596.	91,360.	19,876.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	79,358.	64,460.	14,095.	803.
20 Interest	14,494.		14,494.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	11,738.	11,738.		
23 Insurance	16,725.	15,060.	1,665.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
a PROGRAM SUPPLIES	313,832.	302,974.	9,603.	1,255.
b PRINTING & PUBLICATIONS	57,424.	48,033.	559.	8,832.
c MISCELLANEOUS	20,840.	1,392.	19,448.	0.
d LICENSES AND OTHER	394.	355.	39.	
e				
f All other expenses				
25 Total functional expenses. Add lines 1 through 24f	3,512,135.	2,813,304.	603,047.	95,784.
26 Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

		(A) Beginning of year		(B) End of year	
Assets	1 Cash - non-interest-bearing	271,403.	1	225,638.	
	2 Savings and temporary cash investments	38,099.	2	500,127.	
	3 Pledges and grants receivable, net	1,498,565.	3	1,501,791.	
	4 Accounts receivable, net	81,149.	4	129,359.	
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5		
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6		
	7 Notes and loans receivable, net		7		
	8 Inventories for sale or use		8		
	9 Prepaid expenses and deferred charges	20,577.	9	16,996.	
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 908,315.			
	b Less: accumulated depreciation	10b 576,798.	336,605.	10c 331,517.	
	11 Investments - publicly traded securities	758,068.	11		
	12 Investments - other securities. See Part IV, line 11		12		
	13 Investments - program-related. See Part IV, line 11		13		
	14 Intangible assets		14		
	15 Other assets. See Part IV, line 11	54,612.	15	42,718.	
16 Total assets. Add lines 1 through 15 (must equal line 34)	3,059,078.	16	2,748,146.		
Liabilities	17 Accounts payable and accrued expenses	242,805.	17	167,298.	
	18 Grants payable		18		
	19 Deferred revenue	32,007.	19	68,873.	
	20 Tax-exempt bond liabilities		20		
	21 Escrow or custodial account liability. Complete Part IV of Schedule D	2,916.	21		
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22		
	23 Secured mortgages and notes payable to unrelated third parties	292,518.	23	438,000.	
	24 Unsecured notes and loans payable to unrelated third parties		24		
	25 Other liabilities. Complete Part X of Schedule D		25		
	26 Total liabilities. Add lines 17 through 25	570,246.	26	674,171.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.				
	27 Unrestricted net assets	-336,296.	27	-388,569.	
	28 Temporarily restricted net assets	2,437,816.	28	2,075,232.	
	29 Permanently restricted net assets	387,312.	29	387,312.	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.				
	30 Capital stock or trust principal, or current funds		30		
	31 Paid-in or capital surplus, or land, building, or equipment fund		31		
	32 Retained earnings, endowment, accumulated income, or other funds		32		
	33 Total net assets or fund balances	2,488,832.	33	2,073,975.	
34 Total liabilities and net assets/fund balances	3,059,078.	34	2,748,146.		

Form 990 (2010)

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response to any question in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	3,097,278.
2	Total expenses (must equal Part IX, column (A), line 25)	2	3,512,135.
3	Revenue less expenses. Subtract line 2 from line 1	3	-414,857.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	2,488,832.
5	Other changes in net assets or fund balances (explain in Schedule O)	5	0.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	2,073,975.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response to any question in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant?		X
2b Were the organization's financial statements audited by an independent accountant?	X	
2c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	X	
d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	X	
3b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	X	

Form 990 (2010)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Name of the organization

THE MOUNTAIN INSTITUTE, INC.

Employer identification number

55-0541323

Part I	Reason for Public Charity Status (All organizations must complete this part.) See instructions.
---------------	--

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 ☐ A church, convention, church, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

9 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)

10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.

a ☐ Type I b ☐ Type II c ☐ Type III - Functionally integrated d ☐ Type III - Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).

f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization? ☐ Yes ☐ No

(ii) A family member of a person described in (i) above? ☐ Yes ☐ No

(iii) A 35% controlled entity of a person described in (i) or (ii) above? ☐ Yes ☐ No

h Provide the following information about the supported organization(s).

[illegible]

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	965,730.	5090864.	2750795.	2728831.	2484735.	14020955.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	965,730.	5090864.	2750795.	2728831.	2484735.	14020955.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						653,165.
6 Public support. Subtract line 5 from line 4.						13367790.

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4	965,730.	5090864.	2750795.	2728831.	2484735.	14020955.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	22,981.	30,642.	25,199.	20,425.	13,722.	112,969.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	12,037.	7,614.	26,050.	8,182.	18,649.	72,532.
11 Total support. Add lines 7 through 10						14206456.
12 Gross receipts from related activities, etc. (see instructions)					12	2,026,781.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2010 (line 6, column (f) divided by line 11, column (f))	14	94.10	%
15 Public support percentage from 2009 Schedule A, Part II, line 14	15	83.83	%
16a 33 1/3% support test - 2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	<input checked="" type="checkbox"/>		
b 33 1/3% support test - 2009. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	<input type="checkbox"/>		
17a 10% -facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	<input type="checkbox"/>		
b 10% -facts-and-circumstances test - 2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	<input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	<input type="checkbox"/>		

Schedule A (Form 990 or 990-EZ) 2010

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2010 (line 8, column (f) divided by line 13, column (f))	15		%
16 Public support percentage from 2009 Schedule A, Part III, line 15	16		%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2010 (line 10c, column (f) divided by line 13, column (f))	17		%
18 Investment income percentage from 2009 Schedule A, Part III, line 17	18		%

19a 33 1/3% support tests - 2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

b 33 1/3% support tests - 2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:

OTHER INCOME

PERU TAX RECOVERED

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, 990-EZ, or 990-PF.

OMB No. 1545-0047

2010

Name of the organization

Employer identification number

THE MOUNTAIN INSTITUTE, INC.

55-0541323

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

☒ 501(c)(3) (enter number) organization

☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

☐ 527 political organization

Form 990-PF

☐ 501(c)(3) exempt private foundation

☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation

☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

Special Rules

☒ For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), and received from any one contributor, during the year, a contribution of the greater of **(1)** \$5,000 or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Complete Parts I and II.

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, aggregate contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not aggregate to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. ▶ \$ _____

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2 of its Form 990, or check the box on line H of its Form 990-EZ, or on line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2010)

Name of organization	Employer identification number
THE MOUNTAIN INSTITUTE, INC.	55-0541323

Part I Contributors (see instructions)

(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
1		\$ 199,500.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
2		\$ 260,856.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
3		\$ 165,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
4		\$ 64,910.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
5		\$ 397,511.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
6		\$ 65,706.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)

Name of organization	Employer identification number
THE MOUNTAIN INSTITUTE, INC.	55-0541323

Part I Contributors (see instructions)

(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
7		\$ 450,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
8		\$ 66,407.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
9		\$ 70,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
10		\$ 220,227.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
11		\$ 50,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
12		\$ 50,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)

Name of organization

Employer identification number

THE MOUNTAIN INSTITUTE, INC.

55-0541323

Part II Noncash Property (see instructions)

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	

Name of organization

Employer identification number

THE MOUNTAIN INSTITUTE, INC.

55-0541323

Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations aggregating more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once. See instructions.) ▶ \$

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11, or 12.**

▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No. 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

THE MOUNTAIN INSTITUTE, INC.

Employer identification number

55-0541323

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <input type="checkbox"/> Yes <input type="checkbox"/> No		
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? <input type="checkbox"/> Yes <input type="checkbox"/> No		

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

<input type="checkbox"/> Preservation of land for public use (e.g., recreation or education)	<input type="checkbox"/> Preservation of an historically important land area
<input type="checkbox"/> Protection of natural habitat	<input type="checkbox"/> Preservation of a certified historic structure
<input type="checkbox"/> Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$

(ii) Assets included in Form 990, Part X ▶ \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1 ▶ \$

b Assets included in Form 990, Part X ▶ \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a ☐ Public exhibition
- b ☐ Scholarly research
- c ☐ Preservation for future generations
- d ☐ Loan or exchange programs
- e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☒ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☒ No

b If "Yes," explain the arrangement in Part XIV and complete the following table:

	Amount
c Beginning balance	1c
d Additions during the year	1d
e Distributions during the year	1e
f Ending balance	1f

- 2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☒ No

b If "Yes," explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	619,001.	515,642.	504,275.		
b Contributions	0.				
c Net investment earnings, gains, and losses	35,704.	37,439.	13,512.		
d Grants or scholarships					
e Other expenditures for facilities and programs	14,231.	2,440.	2,145.		
f Administrative expenses					
g End of year balance	640,474.	550,641.	515,642.		

2 Provide the estimated percentage of the year end balance held as:

- a Board designated or quasi-endowment ☒ .00 %
- b Permanent endowment ☒ 60.47 %
- c Term endowment ☒ 39.53 %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations
- (ii) related organizations

	Yes	No
3a(i)		<input checked="" type="checkbox"/>
3a(ii)		<input checked="" type="checkbox"/>
3b		

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		268,828.		268,828.
b Buildings		415,597.	362,730.	52,867.
c Leasehold improvements				
d Equipment		223,890.	214,068.	9,822.
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				331,517.

Schedule D (Form 990) 2010

Part VII Investments - Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) ▶		

Part VIII Investments - Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.) ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15.) ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Amount
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25.) ▶	

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	3,097,278.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	3,512,135.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	-414,857.
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	0.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	-414,857.

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	3,101,052.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV.)	2d	6,316.
e	Add lines 2a through 2d	2e	6,316.
3	Subtract line 2e from line 1	3	3,094,736.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	2,542.
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	2,542.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	3,097,278.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	3,515,909.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV.)	2d	6,316.
e	Add lines 2a through 2d	2e	6,316.
3	Subtract line 2e from line 1	3	3,509,593.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	2,542.
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	2,542.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	3,512,135.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4: THE INSTITUTE HAS A DONOR-RESTRICTED ENDOWMENT FUND

ESTABLISHED FOR THE PURPOSE OF GENERATING EARNINGS TO AN EDUCATIONAL

PROGRAM IN WEST VIRGINIA.

PART X, LINE 2: MANAGEMENT OF THE INSTITUTE HAS EVALUATED ITS TAX

POSITIONS FOR THE YEAR ENDED SEPTEMBER 30, 2011, IN ACCORDANCE WITH THE

AUTHORITATIVE GUIDANCE RELATING TO ACCOUNTING FOR UNCERTAINTY IN INCOME

TAXES INCLUDED IN ACCOUNTING STANDARDS CODIFICATION TOPIC INCOME TAXES AND

Part XIV Supplemental Information (continued)

HAS DETERMINED THAT THE INSTITUTE HAS NO MATERIAL UNCERTAIN TAX POSITIONS,
AND ACCORDINGLY, IT HAS NOT RECOGNIZED ANY LIABILITY FOR UNRECOGNIZED TAX.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

SPECIAL EVENT EXPENSES 6,316.

PART XIII, LINE 2D - OTHER ADJUSTMENTS:

SPECIAL EVENT EXPENSES 6,316.

**SCHEDULE F
(Form 990)**Department of the Treasury
Internal Revenue Service**Statement of Activities Outside the United States**

- ▶ Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2010**Open to Public
Inspection**

Name of the organization

Employer identification number

THE MOUNTAIN INSTITUTE, INC.

55-0541323

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ **Yes** ☐ **No**

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
SOUTH ASIA	1	8	PROGRAM SERVICES	CONSERVATION, EDUCATION AND LIVELIHOOD DEVELOPMENT	590,441.
SOUTH AMERICA	3	20	PROGRAM SERVICES	CONSERVATION, EDUCATION AND LIVELIHOOD DEVELOPMENT	680,342.
EAST ASIA AND THE PACIFIC	1	4	PROGRAM SERVICES	CONSERVATION, EDUCATION AND LIVELIHOOD DEVELOPMENT	56,275.
SOUTH ASIA	0	0	GRANTMAKING		377,354.
NORTH AMERICA	0	0	GRANTMAKING		5,298.
SOUTH AMERICA	0	0	GRANTMAKING		114,393.
3 a Sub-total	5	32			1,824,103.
b Total from continuation sheets to Part I	0	0			0.
c Totals (add lines 3a and 3b)	5	32			1,824,103.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2010

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 ☐

Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH AMERICA	ENHANCING WATER SECURITY OF ANDEAN AGRICULTURAL SYSTEMS	13,663.	WIRE TRANSFER	0.		
		SOUTH AMERICA	CLIMATE CHANGE AWARENESS	28,249.	WIRE TRANSFER	0.		
		SOUTH AMERICA	IMPROVE THE CAPACITIES OF THE COMMUNITIES IN PARAMO ECOSYSTEM	24,847.	WIRE TRANSFER	0.		
		SOUTH AMERICA	IMPROVE THE CAPACITIES OF THE COMMUNITIES IN TOURISM	15,655.	WIRE TRANSFER	0.		
		SOUTH AMERICA	IMPROVE THE CAPACITIES IN CLIMATE CHANGE	13,321.	WIRE TRANSFER	0.		
		SOUTH AMERICA	IMPROVE THE CAPACITIES OF THE COMMUNITIES IN PARAMO ECOSYSTEM	8,572.	WIRE TRANSFER	0.		
		SOUTH ASIA	IMPROVING LIVELIHOODS THROUGH AROMATIC AND MEDICINAL PLANTS	15,640.	CHECK	0.		
		SOUTH ASIA	DISTRIBUTION OF RICE AND LENTILS	258,142.	WIRE TRANSFER/CHECK	0.		

- 2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter 0
- 3 Enter total number of other organizations or entities 11

Part II Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH ASIA	STRENGTHEN MARKET SYSTEMS FOR MARGINAL FARMERS OF EASTERN NEPAL	16,131.	WIRE TRANSFER/CHECK	0.		
		SOUTH ASIA	PROMOTE CONSERVATION AND IMPORVE LIVELIHOOD IN RARA NATIONAL PARK	13,405.	WIRE TRANSFER/CHECK	0.		
		SOUTH ASIA	CONSERVE BIODIVERSITY OF KHANGCHENDZONGA LANDSCAPE	24,426.	WIRE TRANSFER/CHECK	0.		

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

[illegible]

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* ☐ Yes ☒ No
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)* ☐ Yes ☒ No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see Instructions for Form 5471)* ☐ Yes ☒ No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)* ☐ Yes ☒ No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see Instructions for Form 8865)* ☐ Yes ☒ No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)* ☐ Yes ☒ No

Schedule F (Form 990) 2010

Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information.

SCHEDULE F, PART I, LINE 2: THE INSTITUTE USES THE FOLLOWING PROCEDURES
FOR MONITORING THE USE OF SUBRECIPIENT FUNDING:

A) STANDARD AGREEMENTS HAVE BEEN DEVELOPED WHICH INCLUDE PROJECT
BACKGROUND AND OBJECTIVES, SCOPE OF WORK, PROJECT DURATION, TERMS AND
CONDITIONS, WORK PLAN, BUDGET AND DISBURSEMENT SCHEDULE.

B) SUBRECIPIENTS SUBMIT PROPOSALS FOR PROJECTS THAT WOULD ADDRESS ITEMS
NEEDED FOR THE AGREEMENT.

C) SUBRECIPIENTS PROVIDE PERIODIC FINANCIAL AND TECHNICAL REPORTS AS
REQUIRED. PROJECT OFFICERS MAY COMPLETE EVALUATION AND MONITORING
REPORTS ON PROJECTS DEPENDING ON THE COMPLEXITY OR NATURE OF THE PROJECT.

D) SITE VISITS ARE CONDUCTED BY THE PROJECT OFFICER AND SOMETIMES THE
FINANCE OFFICERS OR THE COUNTRY OR REGIONAL DIRECTORS DEPENDING ON THE
COMPLEXITY OR NATURE OF THE PROJECT.

E) FINAL PAYMENTS ARE MADE AFTER VERIFYING THAT ALL TASKS AND DELIVERABLES
OF THE AGREEMENT HAVE BEEN COMPLETED.

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**Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

OMB No. 1545-0047

2010

Open To Public Inspection

THE MOUNTAIN INSTITUTE, INC.

Employer identification number
55-0541323

Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- d** ☐ In-person solicitations

- ☐
- No

- b** If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

[illegible]

- 3** List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1 2010 AWARDS GALA	(b) Event #2	(c) Other events NONE	(d) Total events (add col. (a) through col. (c))
		(event type)	(event type)	(total number)	
Revenue	1 Gross receipts	27,500.			27,500.
	2 Less: Charitable contributions	25,228.			25,228.
	3 Gross income (line 1 minus line 2)	2,272.			2,272.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs	600.			600.
	7 Food and beverages	5,156.			5,156.
	8 Entertainment	560.			560.
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4 through 9 in column (d)				(6,316)
	11 Net income summary. Combine line 3, column (d), and line 10				-4,044.

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	7 Direct expense summary. Add lines 2 through 5 in column (d)				()
	8 Net gaming income summary. Combine line 1, column d, and line 7				

9 Enter the state(s) in which the organization operates gaming activities: _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain: _____

- 11** Does the organization operate gaming activities with nonmembers? ☐ Yes ☐ No
- 12** Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No
- 13** Indicate the percentage of gaming activity operated in:
- | | | |
|--------------------------------------|------------|---|
| a The organization's facility | 13a | % |
| b An outside facility | 13b | % |
- 14** Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ► _____

Address ► _____

- 15a** Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No
- b** If "Yes," enter the amount of gaming revenue received by the organization ► \$ _____ and the amount of gaming revenue retained by the third party ► \$ _____.
- c** If "Yes," enter name and address of the third party:

Name ► _____

Address ► _____

16 Gaming manager information:

Name ► _____

Gaming manager compensation ► \$ _____

Description of services provided ► _____

☐ Director/officer☐ Employee☐ Independent contractor**17** Mandatory distributions:

- a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No
- b** Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ _____

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

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FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

APPROPRIATE PROGRAMS THAT ADDRESS MOUNTAIN PRIORITIES. FOR 39 YEARS,
THE INSTITUTE HAS DEVELOPED SPECIFIC EXPERTISE IN CONSERVATION,
SUSTAINABLE DEVELOPMENT, AND CULTURAL CONSERVATION WITHIN THE DIVERSE,
CHANGING, AND CHALLENGING ENVIRONMENTS OF THE WORLD'S MOUNTAINS.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

COMMUNITIES DEVELOP CLIMATE CHANGE ADAPTATION ACTIVITIES AND BUILDING
CLIMATE RESILIENCE IN MID-WESTERN NEPAL. THE INSTITUTE CONTINUED TO
WORK ON DEVELOPING ONE OF NEPAL'S FIRST MARKET-BASED CARBON FORESTRY
PROJECTS IN THE EASTERN HIMALAYA OF NEPAL AND MADE SIGNIFICANT PROGRESS
INVENTORYING FOREST CARBON AND BUILDING BROAD BASED CIVIL SOCIETY
SUPPORT FOR THE PROJECT. THE INSTITUTE ALSO COMPLETED RESTORATION OF
ONE CULTURALLY IMPORTANT MONASTERY IN THE MOUNT EVEREST REGION OF
NEPAL. AFTER MORE THAN 24 YEARS OF OPERATIONS, THE INSTITUTE'S PROGRAMS
IN CHINA WERE CLOSED DOWN IN 2011. THE INSTITUTE CONTINUES TO PROVIDE
TECHNICAL ASSISTANCE AND ADVISORY SERVICES TO THE INSTITUTE INDIA, AN
INDEPENDENT SISTER ORGANIZATION REGISTERED IN INDIA.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

REPRESENT TRADITIONALLY UNDERSERVED AND LOW-INCOME POPULATIONS. AN
ADDITIONAL 2000 PERSON-DAYS OF RECREATIONAL ACTIVITIES WERE HOSTED BY
THE INSTITUTE DURING THE YEAR. THE INSTITUTE ALSO OFFERS PROFESSIONAL
DEVELOPMENT WORKSHOPS FOR TEACHERS IN APPALACHIA AND WITH MT. RAINIER
NATIONAL PARK IN THE STATE OF WASHINGTON THROUGH A "SISTER PARK"
RELATIONSHIP WITH MT. FUJI IN JAPAN.

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THE FOCUS OF THE INSTITUTE'S APPALACHIA PROGRAM ON ENERGY AND WATER INCLUDED THE PRODUCTION OF A REPORT ON WIND POWER IN CENTRAL APPALACHIA (RELEASED IN FINAL VERSION IN JUNE OF 2012). IN SEPTEMBER OF 2011, THE INSTITUTE APPALACHIA OPENED THE TRAVELING ART EXHIBIT, "REFLECTIONS: HOMAGE TO DUNKARD CREEK," IN MORGANTOWN, WV THIS COMMUNITY-BASED ART PROJECT HONORS 90 AQUATIC SPECIES OF ANIMALS, WITH PORTRAITS RENDERED BY 90 ARTISTS, FOLLOWING A DEVASTATING FISH KILL IN 2009 ALONG 43 MILES OF THE CREEK THAT FLOWS THROUGH WEST VIRGINIA AND PENNSYLVANIA. THE EXHIBIT HAS TRAVELED FOR TWO YEARS, APPEARING AT UNIVERSITIES, PUBLIC GALLERIES, AND ART CENTERS.

THE INSTITUTE HAS ALSO DEVELOPED CULTURAL CONSERVATION AND EDUCATION PROJECTS FOR SEVERAL MOUNTAIN SITES IN NEVADA'S NATIONAL FORESTS AND WILDLIFE REFUGES, AS WELL AS IN HALEAKALA NATIONAL PARK IN HAWAII. THE INSTITUTE INTEGRATES INDIGENOUS CULTURES AND BELIEFS INTO VISITOR INTERPRETIVE MATERIALS BY FACILITATING PLANNING AND COMMUNITY OUTREACH MEETINGS WITH INDIGENOUS REPRESENTATIVES IN MOUNTAINOUS PROTECTED AREAS. IN NEVADA, THIS WORK INVOLVES OUTREACH TO SEVEN NATIVE AMERICAN NATIONS LIVING IN FOUR STATES. BENEFICIARIES OF CULTURAL AND NATURAL RESOURCE MANAGEMENT PROGRAMMING INCLUDE 260,000 NATIVE HAWAIIAN RESIDENTS OF THAT STATE, AS WELL AS MORE THAN A MILLION VISITORS TO THE HAWAIIAN PARK, AND ROUGHLY 350,000 VISITORS TO THE FOREST SERVICE AND FISH AND WILDLIFE SERVICE LANDS IN NEVADA.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

AS A RESULT OF THE INSTITUTE'S WORK, THE GOVERNMENT OF PIURA REGION (STATE) ALSO PROTECTED 120,000 ACRES OF WETLANDS FOR THE BENEFIT OF

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500,000 WATER USERS. IN 2009, THE SOUTH AMERICA PROGRAM COORDINATED A GROUNDBREAKING INTERNATIONAL CONFERENCE TITLED "ADAPTING TO A WORLD WITHOUT GLACIERS: REALITIES, CHALLENGES AND ACTIONS." TWO HUNDRED AND FIFTY PEOPLE, INCLUDING NATIONAL AND INTERNATIONAL RESEARCHERS; GRADUATE AND POSTGRADUATE STUDENTS, NATIONAL DECISION MAKERS, GOVERNMENTAL, AND INTERNATIONAL COOPERATION REPRESENTATIVES PARTICIPATED IN THE CONFERENCE, WHICH LED TO A MAJOR THE INSTITUTE PROJECT LINKING UPSTREAM AND DOWNSTREAM COMMUNITIES AND WATER USERS IN PERU.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

GLOBAL

EXPENSES \$ 130,934. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

FORM 990, PART VI, SECTION B, LINE 11: FOR THE YEAR ENDED SEPTEMBER 30, 2011, THE FEDERAL FORM 990 WAS NOT REVIEWED BY THE GOVERNING BODY PRIOR TO FILING WITH THE INTERNAL REVENUE SERVICE.

FORM 990, PART VI, SECTION B, LINE 12C: A CONFLICT OF INTEREST POLICY IS INCLUDED IN THE EMPLOYEE MANUAL DISTRIBUTED TO EACH STAFF PERSON AND POSTED ON THE STAFF INTRANET SITE. A CONFLICT OF INTEREST STATEMENT & DISCLOSURE FORM IS PRESENTED TO EACH PROSPECTIVE BOARD MEMBER, AND NEW BOARD MEMBERS ARE EXPECTED TO REVIEW AND SIGN THE FORM ON ASSUMING HIS OR HER POSITION ON THE BOARD OF TRUSTEES. ALL BOARD MEMBERS, DIRECTORS AND OFFICERS REVIEW AND SIGN A CONFLICT OF INTEREST STATEMENT ANNUALLY. IF A REAL OR PERCEIVED CONFLICT OF INTEREST ARISES, THE INTERESTED PARTY IS PRECLUDED FROM PARTICIPATING AND VOTING ON THE MATTER. A DECISION IS MADE BY THE REMAINING DISINTERESTED PERSONS, AND ALTERNATIVES ARE INVESTIGATED.

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FORM 990, PART VI, SECTION B, LINE 15: THE INSTITUTE COMPARES ITS COMPENSATION FOR OFFICERS AND KEY EMPLOYEES TO VARIOUS NON-PROFIT SALARY SCALES PROVIDED BY NON-PROFIT PROFESSIONAL ORGANIZATIONS AND ASSOCIATIONS IN THE DC REGION. THE INSTITUTE SEEKS COMPENSATION THAT IS APPROXIMATELY IN THE MIDDLE OF THE NON-PROFIT RANGE FOR SIMILAR NON-PROFIT ORGANIZATIONS OR NON-PROFITS OF COMPARABLE ANNUAL BUDGET SIZE. THE INSTITUTE DOES TAKE INTO ACCOUNT POSTING LOCATION WHEN ASSESSING STAFF COMPENSATION. THE EXECUTIVE DIRECTOR ESTABLISHES COMPENSATION FOR OTHER MEMBERS OF THE SENIOR MANAGEMENT TEAM, UNDER THE SUPERVISION AND REVIEW OF THE EXECUTIVE COMMITTEE. COMPENSATION FOR THE EXECUTIVE DIRECTOR IS DETERMINED BY VOTE OF THE BOARD OF TRUSTEES.

FORM 990, PART VI, SECTION C, LINE 19: THE INSTITUTE MAKES A SUMMARY OF ITS FINANCIAL STATEMENTS AVAILABLE IN ITS ANNUAL REPORT, WHICH IS POSTED ON ITS WEBSITE AND CAN BE DOWNLOADED BY THE GENERAL PUBLIC. COPIES OF GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICIES ARE AVAILABLE TO THE PUBLIC UPON REQUEST. THESE DOCUMENTS ARE AVAILABLE TO ALL STAFF ON THE ORGANIZATION'S INTRANET AND CAN EASILY BE DOWNLOADED AND PROVIDED TO THE PUBLIC BY ANY STAFF PERSON.